



Boost your business performance with our Lean and Analytics solutions



OUR MVV



MISSION

"leANalytics" solution for Micro, Small and Mediumsized companies to evolve their status-quo and revolve their competitive position, while assuring a reliable management and in a socially responsible manner.

VISION

To be a global role-model, a direct strategic business partner through our added-value servitization model, and an indirect contributor to the economic development.

VALUES

- Integrity.
- Assertiveness.
- Commitment.
- Quality.



OUR SERVITIZATION











<u>Strategic</u> <u>Management</u> **Lean Optimization**

Business Production / Service System

Customer Satisfaction
Analysis

<u>Lean Production &</u>
Tools

Supply Chain Optimization

<u>Data Exploration &</u> <u>Preparation</u> <u>Pricing</u> <u>Performance</u>

Operation Management **Predictive Maintenance**

Forecasting & Trend Analysis **Customer Lifetime Value Structure**

Analysis and Design of Experiments

Workforce
Analytics

Predictive Model

Development

<u>Customer Churn</u> <u>Prevention</u>



BUSINESS STRATEGY TRAINING



Strategic Management

MVV and Social responsibility

Strategy design, competitive advantage definition and its implementation

Decision-making process breakdown

Strategic assessment:
Balanced Scorecard

Lean
Production
& Tools

Principles & Waste identification

Value: CTQ, and Planned Cost

Stream: Value Stream Mapping Flow: 5S, SMED, TPM, OEE Standardized work

Pull:
Pull system and JIT

Perfection: Lean Culture

Operation Management Process selection and facilities layout

Forecasting

Quality management and control

Inventory management

Supply Chain management.

Project Management

Analysis and
Design of
Experiments

Descriptive statistics

Interval estimation

Hypothesis testing

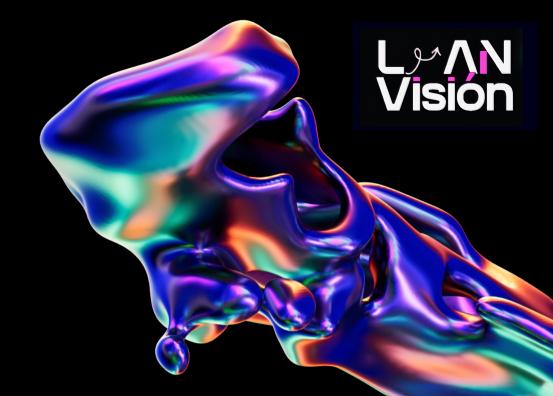
Regression analysis

One factor design

2K factorial design



O2. PRODUCTIVITY & OPERATION ANALYTICS



Lean **Optimization**

Our team works on implementing and sustaining Lean <u>practices</u> in order to reach product/service targeted cost, operational capability and agility, and ongoing improvements cycles.

Supply Chain Optimization

We can enhance your supply chain efficiency and responsiveness in order to consolidate flexible and sincronized logistics, mitigate demand variability, and improve service level.

Predictive Maintenance

We can *focus* on activating <u>proactive</u> strategies in order to prevail availability time, improve assets reliability, and stablish productive maintenance.

Workforce **Analytics**

Our team *deploys* an <u>employee</u> assessment model in order to optimize added-value talent, initialize employeecentricity, and permeate a purposedriven human strategy.



PERFORMANCE SYSTEM & PREDICTIVES



Business
Production /
Service System

Our team defines a
performance system and
supports its deployment
in order to initialize a
Service / Production
System, which is based
on operation, supply
chain, quality, customer,
and maintenance KPIs.

Data
Exploration &
Preparation

We can collect and estructure relevant data for analysis and discovery in order to ensure high quality input for analytics modeling.

Forecasting & Trend Analysis

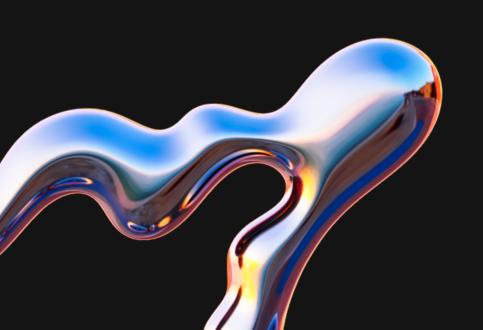
Our team facilitates a
forecast action in order
to spot new trends,
detect market
dynamics, and capitalize
on business
opportunities.

Predictive Model
Development

We can leverage
machine learning
algorithms
in order to develop
predictive models for
reliable insights, and
optimize them for value
growth maximization.



O4. CUSTOMER ANALYTICS



Customer Satisfaction Analysis



Our team *manages* customer satisfaction <u>levels</u> in order to identify, mitigate and resolve **customer needs** effectively.

Pricing Performance

We can *cross* market <u>demand</u> and <u>cost structure</u> in order to carry out **pricing optimization**, and **revenue growth** management.

Customer Lifetime Value Structure

Our team *calculates* the potential <u>lifetime value</u> in order to prioritize **high-value** customers, and maximize **long-term profitability**.

Customer Churn Prevention

We can *keep* customers <u>engaged</u> and use individual <u>factorial profile</u> in order to retain **valuable** clients, and identify **at-risk** customers.

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MARKET SEGMENTS



HEALTHCARE



Improve your hospital operation.

We help you get streamlined processes, optimize resources utilization, and reduce management cost to enhance patient quality and safety.

LOGISTICS



Optimize your supply channels.

We help you optimize inventory management, initialize supermarket replenishment, and balance demand levels to reach an integrated constellation network.

MANUFACTURING



Lean your processes.

We help you level productive workloads, enhance cycle times, and boost product added-value to maximize growth potential.

AUTOMOTIVE



Sustain excellence with infinite margins.

We help you pull plant and supplier value streams according to installed capacities, and lead times to have an agile and profitable customer response.

EDUCATION



Take advantage of data-driven strategies. We help you define an academic intelligence system, and a graduated and incoming success model to be a wold-class educational center.



FEEL FREE TO CONTACT US!

















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